

Minnesota Rodeo Association Inc Meeting Agenda
January 15, 2019, 7:30 pm Via Conf Call

Call to Order: Meeting was called to order by Jojo Wagner at: 7:32

Attendance/Roll Call: highlight members in attendance. Underlined = nonvoting member

President: Jojo Wagner

VP: Emmitt Davis

Secretary: Kari Heidebrink

Treasurer: Jill Scott

Bull Riding: Kenny Betts & Wayne Johnston

Calf Roping: Cullan Hewitt & Mikey Loiseau

Over 40 CR: Royce Larson & Greg Hewitt

Barrel Racing: Camille Jacobson & Courtney Otto

Team Roping: Matt McCormick, Jimmy Jacobson, Wyatt Treeby, Eric Nelsen

Breakaway Roping: Katie Bell & Whitney Locken

Steer Wrestling: Nolan Hart, Garrett Steven

Judges Director: Dru Wilking

Bareback: Dylan Pratt & Allen Petron

Saddle Bronc: Billy Hampton, Jason Cole

Queen Director: Tana Dirks

Stock Director: Scott Berends

PR Director: MRA Queen (Paige Storlie)

Mixed Team Roping: Carm Schneider & Jess Shirley

Finals Director:

General Members:

Topic	Who	Decision/Action	
Treasurers Report	Jill	There has been checks not cleared yet, Jill would like them to be cashed so they can be cleared. January treasures report has been sent out	
		<u>January 2019 Treasurers Report</u>	
		Awards Bal starting 2019	
		BB	0
		SB	0
		BCR	1
		SW	0

CR	427.22
TR	204
O40	375.4
CBR	19
BR	310
MTR	2
Queen	282.71
	\$ 1,621.33

Total in account in account: \$6,717.18

Minus checks that have not cleared: \$597.69 (from 2018)

Saddles left to pay for: 4 year end saddles to Coats saddlery for the Loiseau's - \$4900

Minus awards balances: \$1621.33

Minus Income from 2019: \$790.00

Equals Total rollover from 2018: \$-1191.84 (we should have a minimum of \$1621.33 to cover awards rollover) Our account was never negative but separating the awards balance from the MRA money we technically owe the awards funds back to them.

With this said, the MRA has "barrowed" money from the 2018 awards roll over to cover some funds such as the directors getting paid back for meeting attendance. I do not think this was the intention at that time but looking at the budget that is what happened. If the 2018 awards would have been paid for shortly after finals, the account shortage maybe would have been noticed before this happened.

Budget Planning going forward – the budget sheet that was presented to me showed we have a rollover from 2018 of \$2164.70. Our balance in the account does not balance with the actual budget sheet. We are unable to determine exactly where the difference is, but upon discussion during our meeting with Jojo, Alicia, Kari and I, we have to assume the roll over from previous years has been wrong. Moving forward we have developed a plan for more check and balance systems, more people reviewing the actual budget more frequently. At this time, Kari nor Jill have been paid for January 2019 because I do not feel comfortable spending money that has been allocated to the awards funds. With that said, these payrolls need to be paid as soon as we have funding. Also when planning for 2019, our projected expenses are more then our

projected income already, which means this needs more work to offset expenses or increase income. In 2018 there were some items that went well over budget such as jackets and cattle, as well as arena. If the board chooses to go over budget in certain areas then the cost needs to come down in another area to make up the difference. Of course we are hoping to have more income than expected but the past few years' membership has been down and sanctions have been down and expenses have not gone down to make up the difference.

Office staff will be diligent in double checking sanction fees, permits and Finals Fees, as well as making sure finals fees are collected at the NDRA rodeos this year if they are approved. Also, I would like to suggest a "budget committee" which would include 1-2 directors and possibly 1 general member who has knowledge in the finance area (I do have someone in mind to ask if they would want to be on this committee). Are there any directors would like to be a part of this? I feel that it is important to have more than 1 person involved more directly in this area to prevent future issues with the budget.

Royce asked about how the numbers pan out rolling over 2017 to 2018 and if all revenues and expenses match.

The beginning income of 2019 comes from the rollover of 2018. Jill is assuming that where the numbers didn't make sense and is assuming, with out auditing, that the rollover from 2017 was wrong and that event funds may have been accounted for in the rollover.

Royce and Wayne both volunteered that if no one else is willing to step-up, they will help with the budget committee.

JoJo did an audit on all of the rodeos. She could only do a full audit on a few MRA first approved rodeos. She has been in contact with Jill Berends and Steph Schumacher to do an audit on rodeos they do.

Katie asked if there is a receipt for Tod Sloan since we do not know how many saddles exact they have been paid for. This will help to determine how many saddles we actually need to pay for yet to Loiseau's.

Jill asked if the board approves to let Jill write the check to Loiseau's for the saddles since we already are dipping into the funds. Dru motioned to write the check for the saddles making sure to look into how many saddles are actually needing to be paid for. Eric seconds. Motioned passed.

Treasurer's report: Kenny mm to approve treasurer's report, Wayne 2nd. Report approved.

Secretaries Report	Kari	November meeting minutes have been emailed and posted to the website as well as the minutes for the December special meeting. Wayne motioned to accept secretaries report, 2 nd by Kenny. Passed as read.
Queen Report	Paige	<p>Paige cannot open the PDF file for sponsorship forms</p> <p>In years past, queens have gotten their saddles at the end of the year, however, Paige has a sponsor lined up and is wondering if she could order her saddle right away. Courtney thinks this is a great idea too.</p> <p>Courtney made the motion to let Paige order her saddle if money is in, second by Kenny. Paige will be able to order the saddle as soon as the money is turned in.</p> <p>Paige will not be able to be at Sioux Falls membership drive. We will need to find someone else to sell memberships.</p>
Stock Committee Report	Scott B,	Nothing to report
Awards / Fundraising Committee	Kari, Jill, Jojo,	<p>-Raffle tickets- keep the same or switch? 10-\$5 tickets vs. 5 \$10 tickets</p> <p>Eric asked how many people actually sell the tickets. Most years, queens will sell extra tickets, however, last year in 2018 that did not happen and no one went out of their way to sell extra tickets.</p> <p>10-\$5 tickets with a smaller prize so that Most members do not sell their tickets, they put their own names on the tickets. If we double the amount of tickets by cutting the cost of tickets, there should be more prizes offered. Royce gave his tickets to L&M for sponsoring his event to let the emp Katie mm to make members sell 10 \$5 tickets with more prized. Prizes will be 500 and less. Kenny 2nd. Motion passed</p> <p>Eric made a motion to leave the raffle at little Falls and it was second by Cullan. Motion passed, the raffle will be held at little Falls day 2.</p> <p>-Silent Auction as another fundraising event for beginning of Feb, all directors are responsible for donating at least one items towards this event. Can we get a few volunteers to help promote this? The more items donated the better</p> <p>We would like to get the prizes as soon as possible so that we can do an online auction on the MRA facebook group. The MRA has about 15 jackets, JoJo asked if the board is okay with putting some of them on. The board agrees with this and says to put them on to get them to move. The</p>

		board also agreed that it is okay to put a membership on the silent auction but the membership will not come with raffle tickets.
Budget	Jojo, Jill	<p>Jacket sponsors</p> <p>\$1500 includes jacket sponsorship</p> <p>\$2500 includes jacket sponsorship and 2 free jackets</p> <p>\$5000 includes jacket sponsorship, 2 free jackets, 4 tickets to finals</p> <p>\$10,000 includes 2 logo jacket sponsorship, 4 free jackets, 8 tickets to finals, website and rodeo advertising</p> <p>Wayne Johnston may have ties with a \$10,000 jacket sponsor.</p> <p>Royce is wondering if maybe we should be trying to get a membership from Fleet Farm. However, JoJo informed that they need to have certain filing in order to give big donations like that. Sharon Munn also is going to be presenting the sponsorship forms to Fleet Farm to see if it would be possible to get a big sponsor from them.</p> <p>Name changes on the bank account:</p> <p>We will be staying with Wells Fargo.</p> <p>Jamie Johnson, Heidi Gunderson, and Alicia Mengelkoch need to be removed from the account and Jill Scott and Kari Heidebrink need to be added to both the checking and savings account. Royce made a motion to remove the three and add the last two. Wayne 2nd. Board approved this motion.</p> <p>Our policy with Secura ends in March for insurance. Jill is reviewing our policy with Hanneken insurance and talking with Chris to get us bids for possibly changing our insurance policy. The board all agrees that it is a good idea to check with Hanneken insurance since they are local and also have sponsored us in the past.</p>
Nominations		
Rules and Bylaws	Jojo, Kari, Scott Berends, Dru Wilking	<p>Steer Wrestling payout:</p> <p>Under payoff 1. section b) talking about STEER WRESTLING ONLY</p> <p>States: Calf Roping and Steer Wrestling payout 1-10 pays 2, 11-20 pays 3, 21-30 pays 4, 31-40 pays 5, 41+ pays 6</p> <p>Change to: section d with bull riding, saddle bronc, breakaway 1-6 pays 2, 7-11 pays 3, 12-20 pays 4, 21-30 pays 5, 31+ pays 6</p> <p>JoJo talked to a few steer wrestlers, Dylan Pepper was both ways but when she talked to Luke Schubert he did not feel that the payout should be lowered, however, maybe figure something else out for finals payout.</p>

		<p>If changes happen, there is only a few rodeos that this would even affect. Nolan has not talked to many other steer wrestlers so he would like more time to talk to others and table the item. Eric made motion to table this until the next meeting, second by Wayne. It has been passed to table until next meeting.</p> <p>From December special meeting: (SW payout: Payout is currently 1-10 pays 2, 11-20 pays 3 Neither director was on the call to really make a say as an event. Cullan mm to change the steer wrestling pay out on the table for 30 days. Mikey 2nd. Will sit on the table for 30 days and we will proceed with it.)</p> <p>*roughstock entry fees*</p> <p>Rule proposal: (From December Special meeting) (roughstock base fee) [REDACTED] Majority of bronc riders want lower entry fees Bareback riding has seen the same complaint about higher fees. Roughies think a lower entry fee would be helpful, however, the lower the entry fee the lower the payout. Will riders want to come since there will be less added money? [REDACTED] Royce mentioned how we need more roughstock riders so we need to do what they want and what will benefit them. The directors of those events will come up with something and present it to the board by January 1.</p> <p>JoJo talked to all roughstock BB \$50 (no \$10 awards fee) SD \$55 (want \$10 award fee) Bulls? \$60 with awards fee Wayne talked to MRA bullriders. They are paying \$100+ for not very much. They can't get enough bullriders because of added fees. They would like entry fees closer to \$85-\$90. Wayne said if a base fee is \$50-\$55 with add ons.</p> <p>Eric made a motion to have roughstock base entries as \$55, Wayne 2nd. Rule 29 under rodeo entries "29. All nine events to follow entry fee scale by added money. \$501 ADM EF \$70. Rule 29 change proposal: "29. All timed events to follow entry fee scale by added money. \$501 ADM EF \$70." Royce made the motion to switch words "9" to "timed", seconded by Wayne.</p> <p>Both were passed and will sit on the table for 30 days.</p>
<p>Finals</p>	<p>Jojo, Kari, Jill,</p>	<p>JoJo has a meeting in Feb with Wayne about a potential location that wants to host finals.</p> <p>Wayne is to talk to JoJo after meeting about logistics as the potential sponsor wants to split the profits from the finals. IF this is to happen, it will be outside the first few years.</p> <p>Jill suggest as thinking ahead, finals only consists of a few bull ride and bronc riders. Most people come to watch bull riding especially, so for it to be a finals would not quite put on the "show" that would be expected but this could possibly be a fundraiser opportunity since he wants to put on a good show this would make it a better opportunity to draw in more roughstock riders.</p>

		Royce mentioned that since Ron appears to be booked, should we move up the finals if outside to cut back on chances of snowstorms/wintery weather.																								
Old Business	All	New sponsors need to be put onto the website and old sponsors not used need to be removed. Kari and JoJo will try and meet to fix this.																								
New Business	All	<p>Sioux Falls Membership Drive- this is a great way to get memberships in. Since Paige cannot be there, we will need help selling memberhips.</p> <p>*Directors memberships at year end will only be paid back if the budget allows. Raffle breakdown: Gun, money... Eric made a motion to approve the money breakdown for the raffle, seconded by Dru. Motion approved.</p> <p>PR Director- responsible for \$1,000 sponsorship. Anything over \$1,000 raised 40% to the queens fund, rest of it goes to the MRA. We would like to utilize the queen to help draw in memberships. JoJo, Paige and Courtney will all be in contact to go over this.</p> <p>Directors please get your memberships in to save the hassle of it later on in the year!</p> <table border="1" data-bbox="597 1056 1500 1827"> <tr> <td>Rodeo Name</td> <td>Sioux Falls Membership Drive Rodeo</td> </tr> <tr> <td>Sanction</td> <td>SDRA/MRA</td> </tr> <tr> <td>Stock Contractor</td> <td>Lazy 3S, Smokin Guns, Belkham</td> </tr> <tr> <td>Address</td> <td>W.H. Lyons Fairgrounds, Sioux Falls SD</td> </tr> <tr> <td>Performance</td> <td>March 16th 6 pm, March 17th 1 pm</td> </tr> <tr> <td>Slack</td> <td>March 16th if needed after perf, Sunday March 17th 9 am</td> </tr> <tr> <td>Entries</td> <td>March 8th 12am - March 11th 8 pm via www.midwestrodeoentries.com</td> </tr> <tr> <td>Events</td> <td>SB, BB, BR, CR, O40 CR, SW, TR, Breakaway, Barrels, Team Penning (sat at 5 pm), Mixed Team Roping, goat tying</td> </tr> <tr> <td>Entry Fee:</td> <td>SDRA Scale</td> </tr> <tr> <td>Added Money</td> <td>Minimum \$125 added with individual association sanctioned events (Over 40) and events that are sanctioned by both associations will be \$250.</td> </tr> <tr> <td>Emergency #</td> <td></td> </tr> <tr> <td>Application Status</td> <td>You may Purchase your membership at the rodeo and points will still count. If you do not purchase at the rodeo it must be post marked by March 11th 2019 for points to count.</td> </tr> </table> <p>Carm mm to approve the rodeo, 2nd by Royce. Rodeo approved.</p>	Rodeo Name	Sioux Falls Membership Drive Rodeo	Sanction	SDRA/MRA	Stock Contractor	Lazy 3S, Smokin Guns, Belkham	Address	W.H. Lyons Fairgrounds, Sioux Falls SD	Performance	March 16th 6 pm, March 17th 1 pm	Slack	March 16 th if needed after perf, Sunday March 17 th 9 am	Entries	March 8th 12am - March 11th 8 pm via www.midwestrodeoentries.com	Events	SB, BB, BR, CR, O40 CR, SW, TR, Breakaway, Barrels, Team Penning (sat at 5 pm), Mixed Team Roping, goat tying	Entry Fee:	SDRA Scale	Added Money	Minimum \$125 added with individual association sanctioned events (Over 40) and events that are sanctioned by both associations will be \$250.	Emergency #		Application Status	You may Purchase your membership at the rodeo and points will still count. If you do not purchase at the rodeo it must be post marked by March 11th 2019 for points to count.
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Next meeting date and time: Adjourn:	All	Next meeting date: Feb 19, 2019 @ 7:30 via conf call Kenny mm to adjourn, Wyatt second. Meeting adjourned 9:06																								